



m a t s c o<sup>®</sup>

A Wells Fargo Company

Financing for your practice – and so much more.

### Benefits for ADA Members

- Preferred rate pricing
- Complimentary Practice Success planning tools
- Qualified referrals to medical practice experts
- Expert project support

[www.matsco.com](http://www.matsco.com)

Matsco is the only practice lender selected especially for ADA members and endorsed by ADA Business Resources<sup>SM</sup>.

ADA

Business Resources<sup>SM</sup>

Connecting dentists with business solutions

## Welcome to Matsco

Whether you're preparing for practice ownership, considering expansion or planning for retirement, working with the right financing partner can make the difference between success and struggle. With more than 20 years of specialized healthcare practice financing experience, Matsco understands the business of running a dental practice and provides the investment capital, resources and support to help you succeed throughout your career.

### Customized Financing Solutions to Meet Your Practice Needs

- Practice Acquisition & Start-Up Financing
- Equipment & Expansion Financing
- Commercial Real Estate Financing
- Business Refinance Program
- Practice Equity Loan
- Working Capital

### Why Matsco?

- Up to 100% financing + additional 15% for working capital
- Customized payment schedule with preferred rates for ADA<sup>®</sup> members
- Performance based lending allows those with fewer accumulated assets to buy, build or grow their practices
  - Credit decisions based on practice cash flow
  - New Graduate Program for practitioners less than one year out of school
  - Deferred and Graduated payment options for acquisition and start-up loans
- Automatic enrollment in Matsco's Practice Success Program provides step-by-step guidance to help facilitate your transition to ownership
  - Practice planning tools guide you through each phase of your acquisition or start-up project
  - Expert project support by experienced financing specialists
  - Qualified professional referrals to the best providers in the dental industry
- We manage the administrative details of your loan, allowing you to focus on your project – and patients

Contact Your Regional Manager or visit [www.matsco.com/dentists](http://www.matsco.com/dentists)

All practice financing is subject to credit approval.

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WTM-D-1209